

Vanco International:

With a 60-year legacy of serving the AV industry, Vanco International, LLC engineers, manufactures, and sells premium audio/video products and electronic accessories that are 100% QC tested from our U.S. headquarters. Backed by a team of knowledgeable support representatives and technology experts, Vanco is comprised of four unique brands including Vanco[®], a comprehensive line of value-oriented residential AV products and accessories; Evolution[™], a curated line of pro audio and video distribution products; PulseAudio[™], an indoor/outdoor speaker and amplifier line featuring Bluetooth[®] technology; and most recently, Beale Street Audio[™], a highly-acclaimed line of Sonic Vortex[®] technology architectural speakers. Vanco is committed to helping the dealer and distributor community succeed in creating high-quality customer experiences across home theater, premium audio, and commercial installations. Learn more about Vanco International at <u>www.vanco1.com</u>.

Vanco: a comprehensive line of value-oriented residential AV products and accessories

The Vanco International legacy began with our self-titled brand. As one of the first brands to offer HDMI cables before they were widely available, Vanco has the unique privilege of truly understanding distributor connectivity needs and requirements. With over 1,800+ SKUS and growing, the Vanco[®] line is our most comprehensive selection of audio and video products and accessories available for distribution. The line features a large assortment of value-priced audio and video distribution, cable, IR kit, converter and adapter, networking and wall mounting solutions, that distributors can mix-and-match to offer installers everything they need for the latest in audio and video technology.

Evolution: a curated line of pro audio and video distribution products

For distributors looking for targeted, handpicked and curated pro audio and video products, the Evolution[™] line offers premium selections for a variety of installation use cases. The growing Evolution line includes HDBaseT[™] and HDMI[®] Matrix Selector Switches, HDMI[®] Splitters, video wall and digital signage, extenders, IR kits and accessories, and troubleshooting products that are 100% QC tested from our U.S. headquarters. Each product comes equipped with everything distributors need to sell comprehensive, targeted audio and video solutions including driver codes for control and IR accessories to dealers. With options for both residential and commercial applications including exclusive patented products, the Evolution line offers solutions that are unique and at the forefront of audio and video technology.

PulseAudio: an indoor/outdoor speaker and amplifier line featuring Bluetooth technology

In 2016, Vanco introduced PulseAudio[™], an indoor/outdoor speaker, amplifier and audio accessories line made for distribution. With a focus on affordable, high-performance, and easy-to-integrate audio solutions, the PulseAudio line includes multi-room audio distribution amplifiers and weatherproof, battery-powered, wireless speakers, that offer the ability to stream music via Bluetooth[®]. With PulseAudio, listeners can surround themselves with their favorite music anywhere – throughout the home, on the patio, or take it with them wherever they go.

Beale Street Audio: a highly-acclaimed line of Sonic Vortex® technology architectural speakers.



Acquired by Vanco in 2017, Beale Street Audio[™] is renowned for its unique architectural speaker line featuring the award-winning, patented Sonic Vortex[®] technology. Beale Street Audio products defy physics by providing an unprecedented level of deep, rich, bass output and room energizing dynamics with a shocking 6 to 9 dB boost over traditional in-wall and in-ceiling loudspeakers that utilize the same enclosure size. The full Beale Street Audio line is available solely through distribution and includes a variety of in-ceiling and in-wall speakers, subwoofers, amplifiers and accessories suitable for any application, all at extremely competitive prices.